

The Customer  
*Advantage*



# AQUAS PREMIER WATER

## SCALEABLE & PROFITABLE!

*"The system has grown with our company and the challenges we face to adapt to our customer's demands. Route Manager has allowed us to become more proficient with invoicing and the end-of-day processes have been simplified. This has enabled our staff and owners to focus on growing the business and sales, rather than tedious daily tasks that are now automated."*

For more than 25 years, Aquas Premier has been supplying premium bottled water to major retailers, local businesses, residential, and distributors. They are one of the leading bottling/co-packing facilities in Northern California. Aquas offers two main types of water: natural spring and purified drinking.

### GOING LIVE WITH ROUTE MANAGER

In 2006, Aquas went live with Route Manager. Originally Advantage Route System's President, David Kroutil, used Aqua's facility to develop Route Manager. Their initial goal when making contact with ARS was to set up a complete system that would manage their routes and get them going in the right direction as they began to grow. Before going with Route Manager, they were using QuickBooks and paper tickets.

### MAJOR IMPROVEMENTS

Since implementing Route Manager, Aquas has seen major improvements such as becoming more efficient when it comes to tracking equipment. They have also improved their delivery process by using the Delivery Request sheet. When a customer calls in, it allows them to notify the driver of emergency deliveries for the next day. This ensures customers that their deliveries will be made. The ARS handhelds have also helped to save a tremendous amount of time and makes the entire process much simpler. Customer billing requests are now able to be processed in an orderly fashion and information is up to date and accurate. The mapping feature also has allowed for the most efficient delivery routes which has cut back on fuel and time spent making deliveries.

### TREMENDOUS GROWTH

Aquas has seen tremendous growth since the implementation of RM2000. Since that time, their operation has grown from one to ten routes. "The system has grown with our company and the challenges we face to adapt to our customer's demands. Route Manager has allowed us to become more proficient with invoicing and the end-of-day processes have been simplified. This has enabled our staff and owners to focus on growing the business and sales, rather than tedious daily tasks that are now automated."

**We do it all for you. Call 888.294.7688 to schedule a demo or visit [www.AdvantageRoute.com](http://www.AdvantageRoute.com)**

#### WHO IS ARS?

Advantage Route Systems of Turlock, CA, USA is a global distributor of route-automation solutions. Since 1994, ARS has been the leader in route accounting, handhelds, GPS and other applied technologies for bottled water, water treatment, ice, propane, oil recycling, coffee, and many more industries. With an installed base of over 6,000 routes in 45 countries, ARS consistently brings quality products to the market for progressive companies. Our 24x7 world-wide customer service center is second to none.



## COMPANY PROFILE

### INDUSTRY:

Bottled Water Delivery

### LOCATION:

Modesto, CA

### NUMBER OF TRUCKS:

9

### SYSTEM:

RM2000

### CUSTOMER SINCE:

2006