

The Customer  
*Advantage*



# ATLANTA PROPANE EXCHANGE



## GET PAID QUICKER!

*"Route Manager is 100 times quicker to use and saves the company more time compared to what we had used before. Our company is paid quicker and all around daily and month-end tasks are way easier to deal with."*



## COMPANY PROFILE

### INDUSTRY:

- Forklift Cylinder Exchange
- Temporary Heat
- Restaurant & Movie Industry

### LOCATION:

Metro Atlanta, GA

### # OF TRUCKS:

7

### SYSTEM:

Route Manager Series 7

### CUSTOMER SINCE:

2014

Specializing in deliveries of propane cylinders for warehouse forklifts', propane mowers and temporary heating units, Atlanta Propane Exchange operates a thriving business from two locations in Lawrenceville and Stockbridge, GA. These two locations enable them to provide over half the state of Georgia with propane services.

With a focus on prompt deliveries and customer satisfaction, the company wanted to have the most efficient operating system available. In 2014, Advantage Route Systems helped them to upgrade to its state-of-the-art route management system - Route Manager Advanced.

### THE UPGRADE

Before making the transition to the Advantage Route Systems software, Atlanta Propane Exchange used Propane 98 Software, from Lynx. A simple system, the software offered few options for detailed reports and required more time for entering system information. When a new employee with experience using ARS software (from a previous job) joined the Atlanta Propane Exchange team, she suggested the company consider a change. The company executives agreed and purchased 7 handheld devices for its delivery drivers and upgraded its system. Atlanta Propane Exchange has been reaping the benefits of a far more streamlined system ever since by eliminating paper tickets. These human errors include lost tickets, deciphering hand writing and entering data wrong.

### SAVING TIME

The most significant advantage of the RMA software is the reduction in time required for necessary office tasks. The company also began to receive payments much quicker. "You don't even have to key in invoices by hand, which is what we had to do in the past." said Kim, the Atlanta Propane Exchange employee who helped with the conversion. "Route Manager is 100 times quicker to use and saves the company more time compared to what we had used before. Our company is paid quicker and all around daily and month-end tasks are way easier to deal with." The ARS upgrade also allowed the company more opportunities to run detailed reports, a tool that can be used to highlight company success or areas that may need attention. This was very important to the owners giving them a peace of mind that their operations were on track.

### STAYING ON TOP

Atlanta Propane Exchange is the largest propane exchange company in the area. The efficiency and detail provided through its ARS system ensures that the company has firmly secured that top ranking and can move towards expansion.

**We do it all for you. Call 888.294.7688 to schedule a demo or visit [www.AdvantageRoute.com](http://www.AdvantageRoute.com)**

### WHO IS ARS?

Advantage Route Systems of Turlock, CA, USA is a global distributor of route-automation solutions. Since 1994, ARS has been the leader in route accounting, handhelds, GPS and other applied technologies for bottled water, water treatment, ice, propane, oil recycling, coffee, and many more industries. With an installed base of over 6,000 routes in 45 countries, ARS consistently brings quality products to the market for progressive companies. Our 24x7 world-wide customer service center is second to none.