

# PRISTINE WATER & COFFEE CO



# **SURPRISE SAVINGS**

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### **COMPANY PROFILE**

#### **INDUSTRY:**

Water Delivery Coffee Delivery

#### **LOCATION:**

Jacksonville, FL

#### SYSTEM:

Route Manager 2000

#### **CUSTOMER SINCE:**

2014

When providing service to homes, offices, business and industrial operations, Jacksonville, Fla.-based Pristine Water and Coffee features modern equipment and efficient delivery. When the family-owned business' existing routing software didn't fit that same bill, they looked to Advantage Route Systems for an update. After selecting the RM2000 system in 2014, Pristine's owner has noted significant time and financial savings.

#### **MAKING THE CHANGE**

Prior to purchasing the RM2000 system, Pristine Water and Coffee used H20 Pack routing software and were being held back by its limited capabilities. "They were not keeping up with the times," said Nancy Durrence, Pristine Water and Coffee owner. "They were using DOS programs and had no programs for Windows." To keep the routing system up to pace with her company's growing success, Durrence knew she needed to make an investment. Initially hesitant regarding the cost of an upgrade, she soon decided that streamlining Pristine's deliveries and invoicing system could bring substantial benefits, and her choice didn't disappoint.

#### IMPROVED OFFICE EFFICIENCY

One of the main upgrades Pristine Water and Coffee has experienced since teaming up with Advantage Route Systems, is the capability of a remote driver to log into the system. This has led to fewer mistakes as drivers use handheld devices, a move that also improves route efficiency. Other improvements further bolster Pristine's confidence in this recent business decision. "In addition to massive time-savings, RM2000 has saved us over \$1,000 a year on postage alone with UPS."

#### **ANOTHER HAPPY CUSTOMER**

In addition to the increased efficiency and cost savings, Durrence noted ARS' strong customer service as another bonus. Support ranked as a top priority when considering a routing software change. This consideration led her to ARS because of their reputation of having the best service in the industry. She has been well pleased with the help she has received while converting to the new system. In fact, Pristine Water and Coffee has experienced such positive and promising results from its ARS investment that the company is already contemplating an upgrade to the RM Series 7 in the near future.

## We do it all for you. Call 888.294.7688 to schedule a demo or visit www.AdvantageRoute.com

**WHO IS ARS** 

Advantage Route Systems of Turlock, CA, USA is a global distributor of route-automation solutions. Since 1994, ARS has been the leader in route accounting, handhelds, GPS and other applied technologies for bottled water, water treatment, ice, propane, oil recycling, coffee, and many more industries. With an installed base of over 6,000 routes in 45 countries, ARS consistently brings quality products to the market for progressive companies. Our 24x7 world-wide customer service center is second to none.